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HAY AND GRASSES MADE IN AUTUMN

Cutting and Curing Feed Down
on the Big James River
Plantations.

BY J. M. BELL.
In a recent issue of the Industrial
Section of The Times-Dispatch, the
writer saw an extract from an article
by Professor Massey, on the subject
of cutting and curing fall hay
and grasses that the farmers have on
their own places.

This was mighty good advice, and
the writer has just been at James
River farm, that in addition to the
regular hay crop of timothy, herds-
grass, clover and alfalfa, is now giv-
ing the people in the neighborhood
a chance to secure a nice lot of forage
in the way of crabgrass, and the
regular aftermath that is sure to
mature on a rich farm in the fall sea-
son.

The hay is cut on this farm, that is
the natural growth of grasses that
the neighbors are cutting on shares,
will give a winter supply of forage to
a lot of people, who otherwise, would
have to buy their winter supply, or
go without it.

It is surprising how many mighty good
feed for all kinds of live stock dur-
ing the winter season, and our farm-
ers can do no work for the next week
so that they will pay them much bet-
ter.

The writer, in driving the twenty
miles between his home and Richmond,
this week noticed that numbers of
farmers along the James River were
getting up this fall hay, and in many
instances, the crop was that made
from cowpeas, sown in the early sum-
mer.

I was on a neighbor's farm this
morning and found him busy at work
harvesting one and one-half acres of
this peashay. The two horse wagon
loads were hauled off this little plot
of ground, allowing 1,000 pounds of
load (a most conservative esti-
mate) for each acre. The total ton-
nage of first-class hay from the one
and one-half acres of land.

It is surprising how much good
feed goes to waste on many Southern
farms each year, feed that if cut and
harvested properly, in the fall, would
save many a farmer the expense of
buying hay.

ADVERTISING TO BEGIN AT HOME

(Continued From First Page.)

travel through this section, we shall
find that our houses in order, so
that comparisons may be more
favorable to us than they are at the
present time.

My meaning will be made clearer be-
fore I conclude. It has been my pro-
vince to bring parties from the North
into the South with a view of inter-
esting them in this section, and I have
found many who have said to me:
"If the South possesses in reality all
these advantages which you claim,
what means this general aspect of di-
lapidation in your rural districts? Such
poorly cultivated farms, such want
of care in the outskirts of your towns
and cities, such absence of great high-
ways of travel into the interior and
other evidences that betoken a want
of progressiveness among your people?"

These are the things that we should
first remedy if we would have the bet-
ter classes from the outside come
among us as citizens.

We have made and are making so
many and such outside help to aid
in the development of the South that
there has been created a perfectly nat-
ural sentiment among thoughtful peo-
ple everywhere, that the South should
be embodied in the reply that Jupiter
gave to the stalled wagoner when he
him from the road, "Get out of here and
pull up to his horses and shoulder to
the wheels, which he did, and we are
being regarded much in the same light.

Doing Things Quietly.
If we want this priceless heritage
that we of the South possess improved
and developed, which in reality is
the grandest ever given to man, we
keeping, we will stop praying to Ju-
piter to send us help, but put whip
to our horses and betoken shoulders
to the wheels of progress, and what
we do this we will soon become the
affairs of the nation of any other por-
tion of our country.

For one, I do not wish to see this
prayer heritage and which we of the
South boast so much, turn to the hands
of strangers and aliens, as some among
us seem anxious should be done, but
I want to see it used for ourselves
and transmitted, improved and devel-
oped a thousand-fold for our posterity.
To accomplish this should be the
highest ambition of our people, and to
aid in bringing this about every in-
dividual and factor of progress among us
should be brought into effective com-
bination and action. There is power
and influence enough in this matter
here to-day, and in the one that will
be held here to-morrow, to give life
and vigor to such a movement and to
develop the resources of the South, and
the mere announcement that such a
movement will be inaugurated will
bring a higher and better class of ad-
vertising for the South than money
can buy.

Now, let me demonstrate in a plain
statement of facts just what such a
movement could bring to the South.
Take the one resource of land alone,
and you will see what a vast wealth
are in the Southern States. There are
numbers 350,000,000 acres available for
farming purposes on which there is
a difference in value under the average
price of similar lands in the North and
West of \$35 per acre, and yet these
lands, with less of cotton and sugar,
more in money crops than can be
raised on those higher priced lands
outside.

Working Out Our Own Salvation.
If our own people will but go to
work and improve their present meth-
ods of cultivation of their agricultural
departments, railroads, colleges or
organizations, newspapers, boards of
county commissioners and people gen-
erally are stimulated to try to accom-
plish it, this difference in price of land
Southern lands will disappear, and the
extent of the South will be enhanced to
the extent of \$12,500,000,000. Can you
conceive what that would mean to the
South? It is more than the South re-
ceived for its cotton and corn crops
combined during the past ten years.
There was an advance in the average
price of Southern farm lands during
the past census period of 300 per cent.,
and the best investments on the Amer-
ican continent to-day are in Southern
farm lands. And yet these results are
in the hands of our own people to
accomplish. When we can show the
world well cultivated lands, yielding
in money crops what our Southern lands
will produce, with clean looking
farms, good roads, good schools and
churches in our rural communities, we
will solve the problem of the South,
the very best classes from our own
land will come to live among us,
and we would not have to advertise

for them or hunt them up, for you
could not keep them away.
There is one other point that holds
for the South equally as much in ma-
terial wealth as lies in the develop-
ment of her own lands, and that is
in the domain of manufactures. Pos-
sessed the greatest supply of raw
materials to be found in this country,
we are sending them elsewhere to be
made into finished products for the
enrichment of others and our own im-
poverishment.

Southern we will but adopt the policy
of making here at home from our
own raw materials those products
which we ourselves consume, and will
find when we have done this that we
can supply these same products prac-
tically to the entire world beside, and
insure that there would be added
untold riches to the South.

From these two resources alone it
should be evident to all that no people
ever had so much to work for, or hope
for, as have the people of the South.

Educate Our Home Folks.
I would not spend, therefore, one
single cent more in outside ad-
vertising, but I would raise funds in
every community throughout the South
to aid in educating the masses of our
people to take up in a systematic
manner the work of internal improve-
ments and the general betterment of
all classes and conditions among us.
Start the press of the South together
along these lines. Force the slogan
into every publisher's office in the
South. More business and less polit-
ics, more constructive work, and less
destructive policies in our local affairs,
and spend at home what we are send-
ing away.

In advocating a movement of this
kind as the best advertising the South
can obtain, please permit me to say
that I have no personal ends to serve,
but I have passed that period in life
where I might hope to contribute in
active service to such a movement, but
no nobler position nor higher honor
than to fall in the ranks of those who
are laboring to make this sunny
South a better place, and so many
fests destined to be the home of the
richest and happiest people, the
bravest men and the purest women, to
be found on the face of this old earth.

THE SOUTHLAND MOVES FORWARD

Small Industries Started Up in
All Directions—Millions of
Dollars Invested.

Chattanooga, October 14.—The total
capitalization of the new industries
established in the South during the
week just ended, as reported by the
Tradesman, is \$13,385,500. The number
of industries is over 100, and only three
of these are capitalized at over \$1,
000,000.

The number of small industries es-
tablished indicates to a great extent
the business confidence of the section,
and the fact that this number is dis-
tributed evenly over the entire South
indicates continued prosperity in in-
dustrial development.

There is a feeling of better business
throughout the section. The accumu-
lated yards are moving rapidly, and
conditions are generally improving,
and altogether the outlook is promising.

Among the new industries listed by
the Tradesman, being a part of the
above summary, are the following:

Alexandria—\$6,000 telephone appli-
ance company.
Bedford City—\$25,000 orchard com-
pany.
Charlotteville—\$15,000 orchard com-
pany.
Ficks Run—\$10,000 milling com-
pany.
Lynchburg—\$15,000 grocery com-
pany; \$150,000 match factory.
Norfolk—\$100,000 cement company.
\$75,000 lumber company; \$200,000
transfer company.
Portsmouth—\$15,000 orchard com-
pany.
Richmond—\$50,000 vehicle company,
\$25,000 hotel company.
In West Virginia:
Adamsville—\$10,000 oil and gas com-
pany.
Charleston—\$50,000 film company.
Huntington—\$75,000 mine; \$70,000
mine.
Masontown—\$10,000 oil and gas com-
pany.
New York—\$25,000 mine.
Parkersburg—\$20,000 woolen mill.
Princeton—\$15,000 saw and lock
company.
Petersburg—\$25,000 bank; \$100,000
development company; \$200,000 realty
company.
Wire Bridge—\$10,000 railroad com-
pany.

In North Carolina:
Andrews—\$800,000 lumber company.
Fayetteville—\$25,000 automobile com-
pany.
Greensboro—\$25,000 automobile com-
pany.
Lincolnton—\$50,000 cotton mill.
Lumberton—\$50,000 grocery com-
pany.
Marshall—\$10,000 light and power
plant.
Marshall—\$50,000 bank.
Raleigh—Ice factory.

BIGGER MILLS, MORE WORKMEN.
Old Williamsburg to Branch Out in Greater
Manufacturing.
Williamsburg, Va., October 14.—The cotton
mills here, which have been in the hands
of a receiver for some months past, are to
be enlarged and many new hands are to
be employed. Charles C. Groat, who re-
cently purchased the plant known as the
Williamsburg mill, announces that he
will erect three new buildings and in-
stall additional equipment. The struc-
tures to be erected will be 150x200, 200x
40x20 feet, while the new installation will
include forty-rib body machines, 100 sewing
machines, complete dyeing and bleaching
plant, etc. Mr. Groat expects the new
plant ready for operation within sixty days.
He has a daily production of about
400 dozen of fine-line underwear and
200 dozen ribbed underwear.

ROANOKE
Shenandoah Hotel
ROANOKE, VA.
W. T. Barbour, Manager.
European Plan. Rates \$1 and Up
Per Day.
New Addition, 25 rooms, 28 rooms
connected with Bath, and Running
Water in all of them. 101 Rooms in all.

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Roanoke, Va.
Fred E. Foster, Prop.

Chas. A. Ball Co.,
Real Estate Brokers
No 5 W. Campbell Ave.,
Roanoke, Va.

VIEWS AND NEAR VIEWS

(Continued From First Page.)

It has helped a number of North Caro-
lina towns more."

That is what the writer of the letter
said. I hope he has figured it out just
right, and I believe he has. We not
only boosted Richmond, but also the
good country we went through.

A Glimpse at Henderson.
Still, talking back a little as to the
Boosters' tour: I remember that the
Raleigh News-Observer had lots of
good things to say about the Boosters,
and it gave us a great deal of infor-
mation concerning good things we
might look for in North Carolina.
Among other things, it told us some-
thing about the good town of Hen-
derson, where we were scheduled to
make our first stop. The News-Ob-
server admonished us somewhat as follows:

"They (the Boosters) will find at
Henderson, which by incorporation is
the biggest town in the world, being
1,000 miles in all directions, as they
will find by looking at the statute
books (the word 'miles' is in the origi-
nal charter having been substituted for
yards). Henderson began its first
growth as a tobacco town, for it is in
the centre of one of the best tobacco
growing sections of the whole coun-
try, and it still is a great tobacco
centre, warehouses being second
to none in the tobacco growing States.
When the tobacco trust made it im-
possible for any except specially
favored tobacco towns to grow as
they would under the ordinary con-
ditions, the progressive people of
Henderson built large cotton manu-
facture, so that the Richmond people
will find a great cotton and tobacco
town that is growing steadily along
solid lines, and has in it capital in-
dustry as big and influential as
Richmond itself."

The Boosters found all of these
things in Henderson, and the writer
was enabled to obtain a special view
of the town from the quarter deck of
"Thad Mannin's" one-horse runabout,
and that old runabout took me all
over the 1,000 "miles" while the
Boosters' train lingered at one of the
best towns in all of North Carolina.

Heaven's Blessings Come.
Holy Scripture and Jewish history
alike, inform us that while the work-
men were engaged in building the
gorgeous temple of King Solomon
there was no rain in the daytime.
Jehovah having intervened, and
changed the course of natural law
to hurry on the good work of build-
ing the temple. President Fairfax,
of the State Fair Association, with
all humility, feels that he and the
association have done what the more
good favor of the Ruler of the
Universe. The rains that did come
during State Fair week came in the
night time, when the workmen slept,
and laid the dust on the tracks and
the walkways of the Fair Grounds.
and thus made the sunshine that came
along the day following all the more
enjoyable. And the fair: it was good
for Virginia, and the weather was
good, and the Supreme Ruler of the
Universe is good to Virginia. We
Virginians have more than usual to
be grateful for next Thanksgiving
Day. Virginians should not forget it.

The State Fair, which is now a
thing of the past, so far as this year
is concerned, was really a big thing;
but, after all, it was nothing more
than a forty or fifty-acre bunch of
hills and suggestions. Wise hints
and suggestions they were. It was
a thing that is going to grow to
be a something of a reputation, and that very
shortly. He or she who first gets in
the swim is going to do some mighty
profitable landings.

Possibly the biggest hint that was
offered at the State Fair for immedi-
ate use was to have been found in the
dairy end of the State agricultural ex-
hibit. The dairy business in Virginia
is a thing that is going to grow to
be a something of a reputation, and that very
shortly. He or she who first gets in
the swim is going to do some mighty
profitable landings.

Bull calves of the best variety are
worth their weight in gold, but the
young Virginia farmers who came to
the State Fair last week did not seem
to realize this momentous fact. Used
as a breeder a first grade bull calf
can be of much profit to the backwoods
farmer.

Richmond has almost all kinds of in-
dustries, but there is room for many
kinds of workshops. For instance,
what is the reason Richmond has not
a big reputation for tanning as it
has for milling? A tanyard or two
would pay here.

Well, well, of course, somebody had
to lose their pocketbooks and their
watches and their loose change in
the pockets, for big fairs necessarily
attract big pickpockets and slippery
fingered gentry generally. The hint
that is in order is to the effect that
people who have pocketbooks worth
caring for had better leave them under
lock and key at home when they start
out to a State Fair or any other big
outing, and they are likely to attract
the attention of the light fingered
folks.

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Is the one that comes right out and
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turing centre of the State is on the
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most approved safety devices.
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ing, Siding, etc.
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ings, Lath, Shingles, etc.

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finest farming county in the State, are on
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THOS. A. BRYSON, Cashier.

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R. E. YANCEY, President.

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Money to loan on approved security.
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pounded every two months.

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and the advantages of Mecklenburg
SOUTH HILL BOARD OF TRADE
County, write to the

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ping facilities, limited expense account
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ing points.
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